



Welcome to
the future.

We are thrilled to welcome you as a new member of the **Varria Key Performers Program**. This managed and monitored program sets a new level of service in contemporary financial advice. As a member, you'll enjoy the advantages that we believe key performers deserve. We'll work with you proactively and personally, applying our unique *wealth.truth* approach to improve your financial performance.

The future is now.

(let's get started)

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What's your *wealth.truth?*

Wealth is about more than money. Real wealth is a journey, not a destination. Your journey - your *wealth.truth* - is different from anyone else's. We help you discover it by defining your financial goals, unlocking your opportunities and overcoming your challenges. We stay with you on your journey, liberating you to enjoy the fruits of your labour while we manage the detail and make everything happen.

With The Varria Key Performers Program,
the answers become clear and the journey
becomes about happiness.



Because smarter decisions
now can instantly change
your future *wealth.truth.*

Varria is committed to meeting the specific needs of **key performers**.

You're a key performer in your profession. You've achieved great things by focusing on your career, your expertise, your family. But that's probably left little time to focus on your financial future.

We're key performers in our field as well.

Today's financial world moves fast, with opportunities coming and going, and regulations constantly changing. Managing your financial success requires up-to-date knowledge, expert insights and intelligent advice. At Varria, that's exactly what we focus on, so you don't have to.

We understand that becoming an expert takes sacrifice, immense effort and dedication.

The Varria Key Performers Program puts your financial future front and centre.

We'll help you identify your goals, protect what you have already built, and align your strategy to create successful outcomes. We'll continually monitor your situation, staying right beside you along your **wealth.truth** journey.

We act, implement, start and finish the tasks that drive success.

Our process

Our process is designed to create clarity, transparency and understanding of where you are at and where you can go. Most people don't have the time, energy and tools to effectively manage this as well as everything else in their world.

In 3 easy steps you will better know how you are tracking, and have the peace of mind of knowing that you have someone looking out for your best interests.

1

Understanding your **wealth.truth** – your financial health check.

We help you to understand your personal **wealth.truth** including your true situation today, your true financial potential, and the truth about what wealth really means for you, today and into the future.

2

Building your **wealth.truth** – your financial blueprint.

We create a plan that identifies the future you want achieve and the steps you can take to maximise it. This brings to light the opportunities you may not be aware of and simplifies your **wealth.truth** journey.

3

Optimising your **wealth.truth** – your Key Performer Partners.

Once we understand your **wealth.truth** landscape we make your life easier by monitoring and optimising your financial plan, helping you to achieve your goals. We join you on your journey, helping you make great decisions that deliver great results, allowing you to get on with what you are best at.

The future is now.

YOUR ACCOUNT REVIEW AND INTRODUCTORY HEALTH CHECK.

At Varria, we start as we mean to go on. First, your Personal Financial Adviser will meet with you to gain a thorough understanding of your unique **wealth.truth**. This meeting is vital in setting the sound foundation for your financial blueprint and identifying opportunities to improve your financial outcomes.

We'll contact you in the coming weeks to arrange this meeting. You can look forward to beginning your **wealth.truth** journey. We look forward to joining you on this journey.

